

# YOUR SOFTWARE. YOUR TERMS.

At Origina, we have a single mission — to deliver outstanding software maintenance services that champion customer rights and unlock value by a passionate team of experts.

We are changing the software world.

## WHAT IS ORIGINA?

Origina is a global provider of third-party IBM and HCL software maintenance that Gartner consistently recognizes as a cost-intelligent alternative to traditional software vendor maintenance. Our team of global independent IBM product experts works proactively to protect, extend, and enhance all versions of IBM® and HCL® Passport Advantage software on open systems and mainframes.

Fortune 500 and Global 1000 companies across a broad range of industries have selected Origina as their trusted enterprise software maintenance provider.



GARTNER'S PICK FOR IBM THIRD-PARTY SUPPORT | 2019 | 2020 | 2021 | 2022

### STRATEGIC PARTNERSHIP

Origina is not a traditional break/fix support provider. We're a reliable and trusted partner who extends the life and value of your IBM® and HCL® perpetually licensed software products for open systems and mainframe systems. Our team works proactively to improve performance, reduce risk of vulnerabilities, and help you take control of your IT roadmap. Our personalized, concierge level of service includes:



24x7x365 Technical Support & Maintenance for 800+ Products



Full Support for All Versions, No Restrictions



Experienced Team of Global IBM Experts







Meet-the-Experts Workshops





# **SAVE WITH ORIGINA**

It's not just the annual savings of up to 50% year after year versus the ever-rising costs of IBM support. It's the consistent uptime, the increased security, and the added value of freeing up your people, time, and money to focus on digital transformation projects that lead to your competitive advantage and growth.

We deliver customized, value-added maintenance and support services that improve the overall performance, stability, and security of your applications. We offer support for more than 800 IBM® Passport Advantage open system and Z mainframe-based applications, and Origina's independent, global team of IBM experts with decades of experience delivers responsive support and deep technical expertise when companies need it most.

# **OUR SERVICE PHILOSOPHY**



#### **Protect**

We take a layered approach to security. Our contextual, risk-based security methodology is tailored to your organization's threat environment. We use a multilayered, defense-in-depth method to protect your production versions from new and emerging security vulnerabilities. Origina also provides protection against exploit mitigation and license audits. We take a holistic view when it comes to security, as opposed to the software patch-only model provided by OEMs.



#### **Extend**

We extend the life and value of IBM® and HCL® software products to provide choice and let you take control of your software roadmap. Unlike IBM, we don't place restrictions on what versions of the software products we support. We will maintain and support any version of your current IBM® and HCL® portfolio for as long as you require.



#### **Enhance**

We enhance your IBM® and HCL® perpetually licensed software products for open systems and mainframe systems. As a strategic partner, we will show you how to maximize the capabilities of your licensed software products and develop new functionality to modernize your current IBM® environment.

#### **EXPERT ADVICE ON DEMAND**

Origina is a gold mine of IBM expertise you won't find anywhere else. Our solutions-focused independent IBM experts dive in fast, work side-by-side with your teams, stay involved through resolution, follow up with proactive advice, and share decades of knowledge.

# **WANT MORE INFORMATION?**

Contact us at <a href="mailto:salesops@origina.com">salesops@origina.com</a>
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