



YOUR SOFTWARE. YOUR TERMS.

THE IBM SOFTWARE EXPERTS WHO CARE MORE ABOUT SECURING AND ENHANCING YOUR EXISTING IBM AND HCL PRODUCTS – THAN SELLING YOU PRICEY NEW ONES

WHAT IS ORIGINA?

Origina is an independent, third-party software support and maintenance provider that offers IBM & HCL users a forward-thinking alternative to traditional software megavendors. Our expert led, consultative approach to support delivers immediate cost savings, recovers the value locked in traditional systems, de-risks legacy environments and frees up the valuable resources you need to accelerate cloud and digital transformation projects.

GARTNER'S PICK FOR IBM THIRD-PARTY SUPPORT | 2019 | 2020 | 2021

PROACTIVE PARTNERSHIP

Origina is not a traditional break/fix support outfit – we're a reliable partner who extends the lifecycle of your IBM or HCL perpetually licensed software products on open systems and mainframes. Our team works proactively to reduce vulnerabilities, improve performance and help you think about your IBM architecture, offering a highly personalized service that includes:



24/7x365 technical support on all IBM product versions



Interoperability validation and product health checks



Proactive protection from cyber-attacks and vulnerabilities



Gold standard support delivered by skilled independent IBM experts



Regular expert sessions that enrich your teams' IBM product knowledge



Custom product feature enhancements using APIs and scripts



Solid advice on migrations and digital change programs



License entitlement risk analysis and defense



NO BUNDLES. NO CHATBOTS. NO BULLYING.

Origina takes a pro-customer, right-to-repair approach to software that focuses on protecting and enhancing your existing IBM estate – rather than locking you into costly new contracts that don't align with your IT roadmap. We don't neglect product versions we think are too old, or pressure you to migrate on our terms. You get the support, freedom, flexibility and cost savings you need to move your business forward.

30-50% LESS S&S SPEND

It's not just the annual savings of up to 50% year after year (vs. the ever-rising costs of IBM support) – it's the consistent uptime, the reduced audit risk and the added value of freeing up teams to focus on transformation projects that keep your business competitive.

EXPERT ADVICE ON DEMAND

Origina is a goldmine of IBM expertise you won't find anywhere. Our 600+ solutions-focused IBM experts dive in fast, work side-by-side with your teams, stay involved through resolution, follow-up with proactive advice and share decades of IBM knowledge with your teams.

LAYERED APPROACH TO SECURITY

Our contextual, risk-based approach to security is tailored to your organization's threat environment. We use a multi-layered defense-in-depth method inspired by the world's leading cybersecurity frameworks to protect your IBM estate from every angle.

AFFORDABLE, OUTSTANDING IBM SOFTWARE SUPPORT AND MAINTENANCE THAT LETS YOU TAKE BACK YOUR IT ROADMAP – AND PUT YOUR BUDGET WHERE YOU WANT IT.

GET IN TOUCH

We always do a free technical assessment, feasibility analysis and 5-year savings projection to show you what's possible for your organization.